

## Delaware

(State or other jurisdiction of incorporation or organization)

Parker Building, Eight East Third Street, Tulsa, Oklahoma 74103
(Address of principal executive offices) (zip code)
Registrant's telephone number, including area code (918) 585-8221

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

As of December 31, 1996, 68,493,182 common shares were outstanding.

## <TABLE>

## PARKER DRILLING COMPANY

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PART 1. FINANCIAL INFORMATION
PARKER DRILLING COMPANY AND SUBSIDIARIESCONSOLIDATED CONDENSED BALANCE SHEETS(Dollars in Thousands)(Unaudited)
<CAPTION>

November 30, August 31, 1996

ASSETS
\(<\) S \(>\)

Current assets:
\begin{tabular}{lcc} 
Cash and cash equivalents & \(\$ 71,116\) & \(\$ 61,738\) \\
Other short-term investments & 15,637 & 16,247 \\
Accounts and notes receivable & 65,576 & 33,675 \\
Rig materials and supplies & 14,692 & 10,735 \\
Other current assets & 11,611 & 3,653
\end{tabular}

Total current assets
178,632
126,048
Property, plant and equipment less accumulated depreciation, depletion and amortization of \(\$ 353,706\) at November 30, 1996, and \$351,714 at August 31, 1996 382,859 124,177

Goodwill
Other noncurrent assets
37,903
25,734

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY


See accompanying notes to consolidated condensed financial statements.
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PARKER DRILLING COMPANY AND SUBSIDIARIES
<CAPTION $>$
Three Months Ended
November 30,


See accompanying notes to consolidated condensed financial statements.

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PARKER DRILLING COMPANY AND SUBSIDIARIES
(Dollars in Thousands)
(Unaudited)
<CAPTION \(>\)
\(<\) S \(>\)
Supplemental cash flow information:


Supplemental noncash financing activity:
In November 1996, the Company issued \(\$ 25,000,000\) of preferred stock as a part of the acquisition of Mallard. (See Note 3.)

In November 1994, the Company acquired a limited partner's ownership interest in two consolidated partnerships in exchange for a promissory note in the amount of \(\$ 1,850,000\).

See accompanying notes to consolidated condensed financial statements.
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</TABLE>
1. In the opinion of the Company, the accompanying unaudited consolidated condensed financial statements reflect all adjustments (of a normally recurring nature) which are necessary for a fair presentation of (1) the financial position as of November 30, 1996 and August 31, 1996, (2) the results of operations for the three months ended November 30, 1996 and November 30, 1995, and (3) cash flows for the three months ended November 30, 1996 and November 30, 1995. Results for the three months ended November 30, 1996, are not necessarily indicative of the results which will be realized for the year ending August 31, 1997. The year-end consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. The financial statements should be read in conjunction with the Company's Form 10-K for the year ended

August 31, 1996.
2. Earnings per common share are computed by dividing net income by the weighted average number of common shares outstanding during the period including the effect of dilutive options when applicable. Common shares, subject to vesting, granted under the 1969 Key Employee Stock Grant Plan, 1980 Incentive Career Stock Plan and the 1991 Stock Grant Plan are issued and outstanding and are only considered in the computation of weighted average shares outstanding when their effect on earnings per share is dilutive.
3. On November 12, 1996, the Company acquired Mallard Bay Drilling, Inc. ("Mallard") and Quail Tools, Inc. ("Quail"), both of which were accounted for by the purchase method of accounting.

The Company acquired all of the outstanding stock of Mallard for $\$ 335.0$ million, including acquisition costs, for cash of $\$ 310.0$ and $\$ 25.0$ million of preferred stock which will be converted into $3,056,600$ shares of common stock during the second quarter of fiscal 1997. Mallard operates 40 drilling and workover barges in the shallow waters of the Gulf of Mexico and Nigeria, plus seven platform rigs in the Gulf of Mexico and offshore Peru and Thailand.

The Company acquired all of the outstanding stock of Quail for $\$ 65.9$ million, including acquisition costs. Quail is a provider of premium rental tools used in difficult well drilling, production and workover primarily to companies working in the Gulf of Mexico and Gulf Coast land regions. The purchase prices of Mallard and Quail are both subject to adjustment for changes in net assets that occurred between the agreement and purchase dates. The excess of purchase price over the fair values of the net assets acquired was $\$ 99.0$ million for Mallard and $\$ 42.5$ million for Quail and has been recorded as goodwill, which is being amortized on a straight-line basis over 30 years.

The following unaudited pro forma information presents a summary of the first quarter consolidated results of operations of the Company and the acquired entities as if the acquisition had occurred September 1, 1995.
$<$ TABLE>


## NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (continued)

4. The Company financed the acquisitions of Mallard and Quail through the issuance of $\$ 300,00,000$ of Senior Notes and a term loan of $\$ 100,000,000$. Additionally, the Company issued $\$ 25,000,000$ of preferred stock which will be converted to $3,056,600$ shares of common stock during the second quarter of fiscal 1997.

The $\$ 300,000,000$ Senior Notes, which were sold at a $\$ 2,355,000$ discount, have an interest rate of $93 / 4 \%$ and will mature in 2006. The $\$ 100,000,000$ term loan was a part of commitment from a syndicate of financial institutions to establish a Senior Credit Facility which consists of the term loan and a $\$ 45,000,000$ revolving credit facility.

The term loan bears interest, at the option of the Company, at prime to prime plus $0.50 \%$ or at $1.75 \%$ to $2.25 \%$ above the one-, two-, three- and six-month LIBOR rate, depending on the Company's debt-to-capital ratio (as defined) and will be paid in quarterly payments with a final balloon payment on November 30, 2002. The term note will have no prepayment penalty, will be guaranteed by the principal subsidiaries of the Company and will be secured by substantially all of the assets of the Company and the assets and stock of the Subsidiary Guarantors. The term loan contains
customary representations and warranties and will restrict the Company's ability to, among other things, incur indebtedness, merge or sell assets and make investments. The Company is prohibited from paying dividends and will also be required to maintain certain financial ratios.

The revolving portion of the Senior Credit Facility will be available, subject to the satisfaction of customary borrowing conditions, for working capital requirements and general corporate purposes. The revolver will terminate on December 31, 1998 and will be secured by a first lien on the Company's accounts receivable. Borrowings under the revolver will not be permitted to exceed a borrowing base equal to $80 \%$ of the Company's eligible accounts receivable.

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Report of Independent Accountants

To the Board of Directors and Shareholders
Parker Drilling Company
We have reviewed the consolidated condensed balance sheet of Parker Drilling Company and subsidiaries as of November 30, 1996, and the related consolidated condensed statements of operations for the three month periods ended November 30, 1996 and 1995 and consolidated condensed statements of cash flows for the three month periods ended November 30, 1996 and 1995. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet as of August 31, 1996, and the related consolidated statements of operations, redeemable preferred stock and stockholders' equity and cash flows for the year then ended (not presented herein); and in our report, dated October 14, 1996, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of August 31, 1996, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

## COOPERS \& LYBRAND L.L.P.

Tulsa, Oklahoma
January 13, 1997

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

During the first quarter of fiscal 1997, the Company recorded net income of $\$ 1.5$ million as compared to net income of $\$ 1.9$ million for the first quarter of fiscal 1996. On November 12, 1996, the Company acquired Mallard Bay Drilling, Inc. ("Mallard") and Quail Tools, Inc. ("Quail") (see Note 3 of Notes to Unaudited Consolidated Condensed Financial Statements). The acquisitions were recorded using the purchase method of accounting; accordingly, the results of operations for the first quarter of fiscal 1997 included 18 days of operations for both Mallard and Quail as well as the interest expense and goodwill amortization related to the purchases.

The first quarter's total revenues of $\$ 45.2$ million, an increase of $\$ 2.5$ million from last year's first quarter, included $\$ 5.3$ million of revenue from Mallard's offshore barge and platform drilling operations and $\$ 1.7$ million of revenue from Quail's tool rental operations. The offshore drilling revenue was generated primarily by 19 barge rigs under contract in the Gulf Coast region and three barge rigs operating in Nigeria. Tool rental revenue was derived from the rental of premium tools used in difficult well drilling, production and workover operations primarily in the Gulf of Mexico and Gulf Coast land regions.

Revenue from the Company's traditional land drilling operations decreased $\$ 3.9$ million compared to last year due principally to lower rig utilization in the Asia Pacific region. In Papua New Guinea, where the Company currently has two of its four contracted rigs on standby rates, revenue decreased due to fewer operating days during the quarter. Revenue also decreased in New Zealand due to the completion in fiscal 1996 of contracts for three rigs. However, two of the rigs have recently resumed operations in New Zealand.

Revenue from the Company's U.S. land drilling operations increased \$2.5 million due to an increase in rig utilization from 56 percent to 81 percent. Most of the increase was due to contracting four additional rigs in Louisiana, where the Company is currently operating six land rigs.

The Company's land drilling profit margin (revenue less drilling expense) decreased $\$ 1.7$ million from last year principally as a result of the decreased revenue in the Asia Pacific region. Management anticipates that land drilling profit margins will improve slightly during the remainder of the fiscal year. Management believes that the profit margins generated by Mallard's offshore drilling and Quail's tool rentals during the last 18 days of November are indicative of the margins that will be sustained throughout the second quarter.

Depreciation, depletion and amortization increased $\$ .9$ million due to $\$ 1.0$ million of depreciation in the first quarter on Mallard's and Quail's assets and $\$ .2$ million of goodwill amortization.

Interest expense of $\$ 2.6$ million consists of interest on $\$ 400.0$ million of borrowings used to finance the acquisitions and the amortization of the debt issuance fees and costs. Interest income was $\$ .8$ million higher due to cash and short-term investment balances averaging approximately $\$ 80$ million during the first quarter of fiscal 1997 versus approximately $\$ 24$ million in the first quarter of fiscal 1996.

Income tax expense, which consists primarily of international taxes, decreased $\$ .4$ million due to lower land drilling revenue and profits in certain international countries. The Company anticipates that domestic income generated by Mallard and Quail will be offset by net operating loss carryforwards.

## LIQUIDITY AND CAPITAL RESOURCES

The Company financed the acquisitions of Mallard and Quail through the issuance of $\$ 300.0$ million of Senior Notes and a term loan of $\$ 100.0$ million. Additionally, the Company issued $\$ 25.0$ million of preferred stock which was converted into $3,056,600$ shares of common stock during the second quarter of fiscal 1997.

Cash and short-term investments increased $\$ 9.4$ million primarily due to the $\$ 387.3$ million of cash borrowed, net of discount and issuance costs, exceeding the cash acquisition cost of $\$ 374.3$ million. Proceeds from the sale of equipment and a portion of the excess borrowings were used to fund capital expenditures which totaled $\$ 9.0$ million during the first quarter of fiscal 1997.

The Company anticipates making approximately $\$ 75.0$ million of capital expenditures in fiscal 1997: approximately $\$ 30.0$ million each for both land and offshore drilling operations and $\$ 15.0$ million for tool rental operations, of which $\$ 12.5$ million is for expansion in Victoria, Texas.

The $\$ 300.0$ million Senior Notes, which were sold at a $\$ 2.4$ million discount, have an interest rate of $93 / 4 \%$ and will mature in 2006. The $\$ 100.0$ million term loan was a part of a commitment from a syndicate of financial institutions to establish a Senior Credit Facility which consists of the term loan and a $\$ 45.0$ million revolving credit facility.

The term loan bears interest, at the option of the Company, at prime to prime plus $0.50 \%$ or at $1.75 \%$ to $2.25 \%$ above the one-, two-, three- and sixmonth LIBOR rate, depending on the Company's debt-to-capital ratio (as defined). The term loan will be repaid in quarterly installments with a final balloon payment on November 30, 2002. The term loan has no prepayment penalty, is guaranteed by the principal subsidiaries of the Company and is secured by substantially all of the assets of the Company and the assets and stock of the Subsidiary Guarantors. The term loan contains customary representations and warranties and will restrict the Company's ability to, among other things, incur indebtedness, merge or sell assets, and make investments. The Company is prohibited from paying dividends and will also be required to maintain certain financial ratios.

## LIQUIDITY AND CAPITAL RESOURCES (continued)

The revolving portion of the Senior Credit Facility is available for working capital requirements and general corporate purposes. The revolver will terminate on December 31, 1998 and is secured by a first lien on the Company's accounts receivable. Borrowings under the revolver will not be permitted to exceed a borrowing base equal to $80 \%$ of the Company's eligible accounts receivable.

In December 1996, stockholders approved an amendment to the Company's Restated Certificate of Incorporation for the purpose of increasing the authorized number of shares of common stock from $70,000,000$ to $120,000,000$.

Management believes that the current level of cash and short-term investments, together with cash generated from operations, should be sufficient to finance the Company's working capital needs and expected capital expenditures during fiscal 1997. Should new opportunities requiring capital arise, the Company may utilize the revolving portion of the Senior Credit Facility or may consider seeking additional equity or long-term debt financing.

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Exhibit 15 Letter re Unaudited Interim Financial Information
Exhibit 27 Financial Data Schedule (EDGAR version only)
(b) Reports on Form 8-K - Parker Drilling Company filed a Form 8-K on September 19, 1996, stating that Parker and Energy Ventures Incorporated had entered into a Stock Purchase Agreement on September 14, 1996, by which Parker will acquire Mallard Bay Drilling, Inc., a wholly-owned subsidiary of EVI principally engaged in the offshore contract drilling business.

Parker filed a Form 8-K on October 17, 1996, stating that Parker had entered into a Stock Purchase Agreement on October 7, 1996, by which Parker will acquire Quail Tools, Inc. from its former stockholders. Quail is engaged in the tool rental business.

Parker filed a Form 8-K/A on October 24, 1996, amending the Form 8-K filed on September 19, 1996, to include the Stock Purchase Agreement.

Parker filed a Form 8-K on November 25, 1996, stating that on November 12, 1996, Parker completed the previously-announced acquisitions of Mallard and Quail.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Parker Drilling Company
Registrant

Date: January 13, 1997

By: /s/James J. Davis
James J. Davis
Senior Vice President-Finance
and Chief Financial Officer

By: /s/Randy Ellis
Randy Ellis
Controller and
Chief Accounting Officer

January 13, 1997

Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 10549

## Re: Parker Drilling Company

Registration on Form S-8

We are aware that our report dated January 13, 1997, on our review of the interim financial information of Parker Drilling Company for the period ended November 30, 1996, and included in this Form 10-Q is incorporated by reference in the Company's registration statements on Form S-8 (File No. 2-87944, 3324155, 33-56698 and 33-57345) and Form S-4 (File No. 333-19317). Pursuant to Rule 436(c) under the Securities Act of 1933, this report should not be considered a part of the registration statement prepared or certified by us within the meaning of Section 7 and 11 of that Act.

By:/s/Coopers \& Lybrand L.L.P.
COOPERS \& LYBRAND L.L.P.

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE
CONSOLIDATED CONDENSED BALANCE SHEET AS OF NOVEMBER 30,1996 AND THE
CONSOLIDATED CONDENSED STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED
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